

# JOIN OUR TEAM!

---

## ACCOUNT REPRESENTATIVE

*Are you an avid sales hunter, equipped to provide creative client solutions?*

**Western Manitoba's two most successful radio stations, Q Country 91.5 and 94.7 STAR FM have an outstanding opportunity for an Account Representative.**

Make your mark with our team of creative and dynamic sales executives. We are ambitious and have our sights set on achieving success by delivering exceptional client solutions.

### What you'll do:

- Hunt for, cultivate and grow client relationships
- Conduct client needs assessments
- Create unique account strategies and proposals for clients
- Be an integral team member

### What we're looking for:

- You have a diploma in Business Administration, Marketing, Advertising or a related field along with a minimum of one year of related experience, or an equivalent combination of education and experience
- You're a self starter, with a passion for selling and building relationships
- You're dedicated to your clients and team which is illustrated by your proven track record of reaching and exceeding your client's expectations and your goals
- You're a collaborator with a tenacious spirit to create and deliver creative and compelling campaigns to fill our client's needs
- You're passionate about radio and its unique opportunities
- You're right at home in a highly dynamic and rapidly changing environment
- You have a valid driver's license and are willing to travel as required

*We're a great place to work, live and grow. We offer competitive compensation including a comprehensive and unique benefits package.*

*If this sounds like you, send us your cover letter and resume **before 4:30PM** on Sunday, June 10<sup>th</sup>, 2018.*

As an equal-opportunity employer, we encourage applications from all qualified individuals. While we thank each applicant for their interest, only selected candidates will be contacted.

**HOW TO APPLY:** When applying for this position, ***please reference the position title in the subject line and/or the body of the e-mail and/or cover letter.***

**Please submit your cover letter and resume to:**

Human Resources Manager  
Westman Communications Group  
1906 Park Avenue  
Brandon, MB R7B 0R9  
E-mail: [hr@westmancom.com](mailto:hr@westmancom.com)

